

**THE COLLABORATIVE COUNCIL OF  
THE REDWOOD EMPIRE  
AND  
COLLABORATIVE PRACTICE  
TRAINERS**

Present

**MASTERY OF COLLABORATIVE  
PRACTICE  
2009 TRAINING**

**Collaborative Negotiations and the New Advocacy**

for lawyers, mental health and financial professionals

**on September 12, 2009**

***Saturday from 9 a.m. to 5 p.m.  
CSU East Bay Conference Center  
1000 Broadway, Oakland***

Topics will include:

- Different types of negotiation
- Preferred conflict mode and effect on negotiation
- Psychological aspects of negotiation
- Conducting a collaborative negotiation
- The new advocacy

*This class includes seven hours of instruction, composed of work in pairs and small groups, role plays, brief lectures, large and small group discussions, demonstrations, and reflection.*



COLLABORATIVE  
PRACTICE

Resolving Disputes Respectfully.

*Each class is taught by a selection from  
Collaborative Practice Trainers faculty:*

*Catherine Conner, collaborative attorney and mediator  
Margaret L. Anderson, collaborative attorney and mediator  
Randy Cheek, MFT, collaborative coach and child specialist  
Barbara Bowen, LCSW, collaborative coach and child specialist  
Susan Campbell, CFP, CDFA, financial specialist*

**ENROLLMENT FEE: \$250 for one day training.  
Early bird registrations received before August 18, 2009 at \$225.  
CCRE members pay \$200 with early bird registration.  
Cancellations before September 1, 2009 receive refund except for \$50 administration fee.  
No refunds thereafter.**

The provider is a State Bar of California approved MCLE and family law specialization provider; BBS CEUs will also be provided. No prior collaborative experience is required.

**Limited to 50 participants**

Box lunches or salads will be provided at each class, with mid-morning and mid-afternoon beverages; lunch choices will be taken before each class.

**To reserve your place, please forward this registration form and your check  
payable to COLLABORATIVE PRACTICE TRAINERS to:**

**Sandra Torquemada  
The Collaborative Practice Center  
829 Sonoma Avenue  
Santa Rosa, CA 95404**

### **Collaborative Negotiations and the New Advocacy - September 12, 2009**

Name \_\_\_\_\_ Profession \_\_\_\_\_

Address \_\_\_\_\_

E-mail \_\_\_\_\_ Phone: \_\_\_\_\_

Any special accommodations needed: \_\_\_\_\_

Questions about registration: Sandra Torquemada, Collaborative Practice Trainers administrator, ([sandrat@sonic.net](mailto:sandrat@sonic.net) or (707)546-4677. Questions about the program: Catherine Conner ([cconner@clr829.com](mailto:cconner@clr829.com)) or (707)523-0480 or Peg Anderson ([mlanders@sonic.net](mailto:mlanders@sonic.net)) or (707)546-4677.

#### Feedback from participants in the Mastery of Collaborative Practice series:

"The whole team provides an excellent balance and a wonderful integrated set of resources in their joint presentation and unfolding of the day. The preparation really shows!"

"As always, a good class. I gained deeper insight in the problems that can arise as a team."

"You guys are just fantastic. CCRE is blessed." "I am so glad to be doing this. Great course."

"Excellent overall. Very responsive. Lots of clarity. Lively." "Well done. Great teaching style."

"The best workshop I've been to! From the materials to presenters to lunch – it was all done incredibly well. I loved that it was not a huge group and the journaling was an unexpected yet effective approach. Thank you!"

"All of you are excellent trainers. Very knowledgeable, proficient and approachable."