

**NOR CAL PEC (A CP CAL COMMITTEE)
COLLABORATIVE PRACTICE TRAINERS
AND
COLLABORATIVE COUNCIL OF THE
REDWOOD EMPIRE**

WWW.COLLABORATIVEPRACTICETRAINERS.ORG

**MASTERY OF
COLLABORATIVE PRACTICE**

**a Two Day Interdisciplinary
Introductory Collaborative Training**

for lawyers, mental health and financial professionals
who work with family law, estates/trusts, and civil disputes

on January 29th and 30th, 2010

**Friday and Saturday from 9 a.m. to 5 p.m.
CSU East Bay Conference Center
1000 Broadway, Oakland**

This class includes fourteen hours of instruction, composed of work in pairs and small groups, role plays, brief lectures, large and small group discussions, demonstrations, and reflection.



**COLLABORATIVE
PRACTICE**

Resolving Disputes Respectfully.

*Class will be taught by a selection from
Collaborative Practice Trainers faculty:*

*Catherine Conner, collaborative attorney and mediator
Margaret L. Anderson, collaborative attorney and mediator
Randy Cheek, MFT, collaborative coach and child specialist
Barbara Bowen, LCSW, collaborative coach and child specialist
Susan Campbell, CFP, CDFA, financial specialist*

Who should attend?

Attorneys, mental health professionals, and financial professionals who wish to expand their family law, civil, commercial, estate planning and probate practices to work with clients in conflict in a different way.

I've heard of collaborative divorce, what is the civil collaborative process?

A process in which anyone involved in a legal dispute (whether it involves civil, estates/trusts, commercial, employment, healthcare or construction issues) works with trained professionals, in addition to attorneys, as part of a team to resolve the issues respectfully, without going to court.

How is collaborative practice a positive experience for both clients and professionals?

Our awareness of how conflict affects our society, our business activities, our communities, our families, and ourselves, is increasing every day. Transparency, listening well, and understanding deeply, are concepts being embraced at all levels of leadership, from international governments to children in school. While collaborative practice has been seen most often in family law matters, its use in many other areas of conflict is increasing.

How does the collaborative process work in both family and civil law?

By considering each person's/stakeholder's needs

By the open and complete sharing of information

By utilizing the skills of a team which may include mental health and financial professionals, as well as attorneys

By creating a structured environment for difficult conversations

By teaching the skills necessary to negotiate and problem-solve difficult issues

How is collaborative practice an improvement over traditional dispute resolution?

Attention is paid to each of these essential elements:

- The goal of meeting each party's highest prioritized interests
- Commitment to full disclosure of all relevant information
- Respectful, open communication
- Interdisciplinary teams working together in face-to-face meetings with clients
- Maintaining the positive part of family and business relationships
- Commitment to not go to court
- Withdrawal of all team professionals if either client chooses to leave the process

What distinguishes the collaborative process from other dispute resolution options?

The support of an attorney through the entire process

A customized team of professionals addressing all essential topics

A private more cooperative process which creates the opportunity to make well informed and appropriate decisions, and develop satisfactory and long-lasting solutions which result in less conflict in the future

What are the key benefits of collaborative practice for both civil and family matters?

- Mutually created and satisfying solutions to difficult issues
- Durable agreements
- Reduces hostility between parties
- Can save time and money
- Reduced anxiety
- Security and privacy
- Less conflict in the future
- New tools for effective problem-solving in the future
- More control of the outcome

The International Academy of Collaborative Professionals sets standards for training, trainers and practitioners. IACP does not certify or endorse specific trainings. This training program meets the standards of IACP. These standards can be found at www.collaborativepractice.com.

Training topics will include:

Introduction to the collaborative process

- Contrasting various dispute resolution processes
- Definition of the elements of the collaborative process
- Stages of the collaborative process
- Roles of the collaborative professionals
- Benefits of collaborative process as a dispute resolution model
- Collaborative practice models

Values, attitude and beliefs of an excellent practitioner

- Communications skills
- Reflection and self-awareness

Step-by-step practice

- Initial client interview
- Assessment of client suitability
- Team building and team challenges
- Reference points and role of law
- Developing interests; interest-based negotiation
- Information gathering
- Brainstorming, prioritizing options
- Evaluation of options
- Creating settlement packages

Feedback from participants in prior Mastery Classes:

I was completely inspired by your quietly confident demeanor and absolute grace in addressing the hard-line attorney inquisition about the collaborative process being in line with proper attorney ethics game rules. In my mind, your answers cemented why collaborative practice is not only okay for attorneys to practice, but perhaps it's the litigation method that raises more questions of ethics. --B.F.

I have been reflecting on my experience for the past few days and wanted to share some of what I took away from my experience. It has made me very excited about the possibility of incorporating collaborative practice into my career. In addition, though, I really learned some great life skills. I find myself listening to others, just being quiet and letting others share their thoughts and ideas, and being rewarded with a better understanding of those around me and the dynamics that I encounter in my workplace, with clients, with opposing counsel, and in my personal life as well. And just today, I was able to use my "looping" skills to get a meeting moving forward again when one participant was focusing on his point and could not move forward until he felt acknowledged. Your program was thoughtful, well-presented, and was just what I needed at this time. --B.G.

ENROLLMENT FEE: \$550 for both days
Early bird registrations received before December 18, 2009: \$495
Cancellations before January 11, 2010 receive refund except for \$50
administration fee. No refunds thereafter.

The provider is a State Bar of California approved MCLE presenter;
BBS CEUs will also be provided.

No prior collaborative experience is required.

Limited to 50 participants

Salad and sandwich lunches will be provided at each class,
with mid-morning and mid-afternoon snacks and beverages

To reserve your place, please forward this registration form and your check payable to COLLABORATIVE PRACTICE TRAINERS to:

**Sandra Torquemada
Collaborative Practice Center
829 Sonoma Avenue
Santa Rosa, CA 95404**

Introductory Interdisciplinary Training – January 2010

Name _____

Profession _____

Legal Practice Area: family law estates/trusts civil (specify: _____)

Address _____

E-mail _____ Phone: _____

Any special accommodations needed: _____

Questions about registration: Sandra Torquemada, Collaborative Practice Trainers administrator, (sandrat@sonic.net) or (707)546-4677.

Questions about the program: Margaret Anderson (mlanders@sonic.net) or (707)546-4677.

For other collaborative trainings available, please see our website at www.collaborativepracticetrainers.org